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March 28, 2008

**VIA E-FILING**

The Honorable Sue L. Robinson  
United States District Court  
District of Delaware  
844 King Street  
Wilmington, DE 19801

Re: *Girafa Com, Inc. v. Amazon Web Services, LLC, et al.*  
C.A. No. 07-787-SLR

Dear Judge Robinson:

In anticipation of the scheduling conference set for Monday, March 31, 2008 at 2:00 p.m. in the above-referenced matter, enclosed for Your Honor's consideration is the parties' proposed scheduling order.<sup>1</sup> For ease of reference, the parties have, where appropriate, indicated their respective positions regarding proposed deadlines in bracketed text within the proposed scheduling order.

Counsel looks forward to discussing the proposed form of order with the Court during the scheduled teleconference. In the interim, if Your Honor has any questions regarding the proposed form of order or any other aspect of this matter, counsel are available at the Court's convenience.

Respectfully,

  
Anne Shea Gaza (#4093)

ASG/afg  
Enclosure

cc: All Counsel of Record (via e-filed)

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<sup>1</sup> As referenced herein, the term "parties" refers to plaintiff Girafa.Com., Inc. and defendants Amazon Web Services LLC; Amazon.Com, Inc.; Alexa Internet, Inc.; IAC Search & Media, Inc.; Snap Technologies, Inc.; Exalead, Inc.; and Exalead S.A.

IN THE UNITED STATES DISTRICT COURT  
FOR THE DISTRICT OF DELAWARE

GIRAFA.COM, INC.,

Plaintiff,

v.

AMAZON WEB SERVICES, LLC,  
AMAZON.COM, INC.,  
ALEXA INTERNET, INC.,  
IAC SEARCH & MEDIA, INC.,  
SNAP TECHNOLOGIES INC.,  
YAHOO! INC.,  
SMARTDEVIL INC.,  
EXALEAD INC., AND  
EXALEAD SA.,

Defendants.

C.A. No. 07-787-SLR

**SCHEDULING ORDER**

At Wilmington this \_\_\_\_ day of \_\_\_\_\_, 2008, the parties having satisfied their obligations under Fed. R. Civ. P. 26(f), and the court having conducted a pretrial scheduling conference pursuant to Fed. R. Civ. P. 16 and D. Del. L.R. 16.2(a) and (b) and having considered the parties' respective positions and arguments in support of such positions,

IT IS ORDERED that:

1. **Pre-Discovery Disclosures.** The parties have exchanged the information required by Fed. R. Civ. P. 26(a)(1) and D. Del. L.R. 16.2.

2. **Discovery.**

- (a) Discovery will be needed on the following subjects: Conception; reduction to practice; diligence; prior art; inventorship; ownership; patent prosecution; claim construction; invalidity; enablement; written description; best mode;

derivation; infringement; non-infringement; estoppel; equitable estoppel; unclean hands; inequitable conduct; licensing; willfulness; and any other facts or issues pertaining to the parties' claims and defenses. Plaintiff proposes to include discovery on damages. Defendants propose that discovery on damages, and issues related to damages, be bifurcated with a separate trial held to determine damages, if any.

(b) All fact discovery shall be commenced in time to be completed by [Plaintiff: **September 19, 2008**; Defendants: **March 13, 2009**].

(1) Document production shall be completed on or before [Plaintiff: **September 19, 2008**; Defendants: **October 31, 2008**].

(2) Maximum of 25 interrogatories by each party to any other party.

(3) In the absence of agreement among the parties, contention interrogatories, if filed, shall first be addressed by the party with the burden of proof no later than the date established for the completion of document production, with the responsive answers due within thirty (30) days thereof. The adequacy of all such interrogatory answers shall be judged by the level of detail each party provides; *i.e.*, the more detail a party provides, the more detail a party shall receive.

(4) In the absence of agreement among the parties or by order of the court, no deposition (other than those noticed under Fed. R. Civ. P. 30(b)(6)) shall be scheduled prior to the completion of document production.

(5) Plaintiff proposes: Maximum of 20 fact depositions by plaintiff and 10 by defendants. Each fact deposition limited to a maximum of 7 hours unless extended by agreement of parties.

Defendants propose: Maximum of **150** hours each for fact depositions by plaintiff(s) and by defendant(s).

(c) Expert discovery shall be commenced in time to be completed by [Plaintiff: **December 15, 2008**; Defendants: **August 7, 2009**].

(1) Expert reports on issues for which the parties have the burden of proof due [Plaintiff: **October 20, 2008**; Defendants: **June 12, 2009**]. Rebuttal expert reports due [Plaintiff: **November 10, 2008**; Defendants: **July 10, 2009**.]

(2) As a default, expert depositions to be limited to **10 hours** per deposition with the understanding that the parties will work together to extend the time for experts where the parties feel they need additional time. Experts submitting multiple reports shall be treated as separate experts for the purpose of this clause and may be deposed for up to 10 hours on each report.

(3) All *Daubert* motions shall be filed concurrently with the parties' **proposed pretrial order**.

(d) Plaintiff proposes: If willfulness has been asserted and absent agreement among the parties, the defendant must inform plaintiff as to whether it intends to rely on advice of counsel by **August 18, 2008**.

Defendants propose: If willfulness has been asserted and absent agreement

among the parties, the Court will convene a telephone conference approximately **two months before the close of fact discovery** to discuss procedural and discovery matters pertaining to willfulness in light of recent changes in the law.

Agreed: If the decision is to rely on such advice, the scope of discovery shall include the materials provided by defendant to its counsel and whatever other materials related to the issues in dispute that defendant had in its possession at the time the advice was sought.

(e) Supplementations under Rule 26(e), without leave of court, due at close of fact discovery.

(f) **Discovery Disputes.**

(1) The court shall conduct an in-person discovery status conference on or about [Plaintiff: **July 7, 2008**; Defendants: **January 9, 2009**] from 4:30 p.m. to 5:30 p.m., the time to be allocated equally among the parties.

**No motions to compel or motions for protective order shall be filed absent approval of the court.** One additional discovery status conference shall be scheduled at a later date, if requested by the parties.

(2) The court shall remain available to resolve by telephone conference disputes that arise during the course of a deposition and disputes over the terms of a protective order.

(3) Absent express approval of the court following a discovery conference, no motions pursuant to Fed. R. Civ. P. 37 shall be filed.

- (g) **Fact Witnesses to be Called at Trial.** Within one (1) month following the close of expert discovery, each party shall serve on the other parties a list of each fact witness (including any expert witness who is also expected to give fact testimony), who has previously been disclosed during discovery and that it intends to call at trial. Within one (1) month of receipt of such fact witness list, each party shall serve a list of each rebuttal fact witness that it intends to call at trial. The parties shall have the right to depose any such fact witnesses who have not previously been deposed in this case. Such deposition shall be held within one (1) month after service of the list of rebuttal fact witnesses and shall be limited to twenty (20) hours per side in the aggregate unless extended by agreement of the parties or upon order of the court upon good cause shown.

**3. Joinder of other Parties and Amendment of Pleadings.**

Plaintiff proposes: All motions to join other parties and amend the pleadings shall be filed on or before **May 2, 2008**.

Defendants propose: All motions to join other parties shall be filed on or before **February 13, 2009**. Any motions to amend the pleadings shall be filed by the close of fact discovery.

**4. Settlement Conference.** Pursuant to 28 U.S.C. § 636, this matter is referred to a Magistrate Judge for the purposes of exploring ADR.

**5. Claim Construction Issue Identification.** If the court does not find that a limited earlier claim construction would be helpful in resolving the case, the parties shall exchange lists of those claim terms that they believe need construction and their proposed claim construction of

those terms **thirty (30) days before the end of fact discovery**. This document will not be filed with the court. Subsequent to exchanging such lists, the parties will meet and confer to prepare a Joint Claim Construction Statement to be submitted pursuant to paragraph 7 below.

6. **Summary Judgment Motions.** All summary judgment motions shall be served and filed with an opening brief on or before [Plaintiff: **January 31, 2009**; Defendants: **October 2, 2009**]. Briefing shall be pursuant to D. Del. L.R. 7.1.2. No summary judgment motion may be filed more than **ten (10)** days from the above date without leave of the court.

7. **Claim Construction.** Lawyers must identify, during the claim construction phase of the case, any claim language that will have a meaning to a person of ordinary skill in the art that differs from the ordinary meaning. Any language not so identified will be construed according to its ordinary dictionary meaning.

The parties shall agree upon and file the Joint Claim Construction Statement on [Plaintiff: **December 15, 2008**; Defendants: **August 28, 2009**], with the claim chart separately docketed. The parties will file simultaneous opening claim construction briefs on [Plaintiff: **January 31, 2009**; Defendants: **October 2, 2009**]. Simultaneous response briefs should be filed by [Plaintiff: **February 21, 2009**; Defendants: **October 30, 2009**]. Issues of claim construction shall be considered by the court in conjunction with the summary judgment motions. The hearing on the claim construction and motions for summary judgment will be heard on or about [Plaintiff: **March 15, 2009**; Defendants: **December 18, 2009**] at 1:00 p.m.

8. **Applications by Motion.** Any application to the court shall be by written motion filed with the clerk. **The court will not consider applications and requests submitted by letter or in a form other than a motion**, absent express approval by the court.

- (a) Any non-dispositive motion should contain the statement required by D. Del.

**L.R. 7.1.1.**

- (b) No telephone calls shall be made to chambers.
- (c) Any party with an **emergency** matter requiring the assistance of the court shall e-mail chambers utilizing the “E-mail Request for Emergency Relief” and “Opposing Counsel’s Response” forms posted on Chief Judge Robinson’s website and e-mail the completed forms to slr\_civil@ded.uscourts.gov. The e-mail shall provide a short statement describing the emergency. NO ATTACHMENTS shall be submitted in connection with said e-mails.

9. **Motions in Limine.** No motions in limine shall be filed; instead the parties shall be prepared to address their evidentiary issues at the pretrial conference and during trial (before and after the trial day).

10. **Pretrial Conference.** A pretrial conference will be held on or about [Plaintiff: **June 8, 2009**; Defendants: **February 19, 2010**] at 9:00 a.m. in courtroom 6B, sixth floor Federal Building, 844 King Street, Wilmington, Delaware. The Federal Rules of Civil Procedure and D. Del. LR 16.4 shall govern the pretrial conference.

11. **Trial.** This matter is scheduled for a two week jury trial commencing on or about [Plaintiff: **June 15, 2009**; Defendants: **March 22, 2010**] in courtroom 6B, sixth floor Federal Building, 844 King Street, Wilmington, Delaware. For purposes of completing pretrial preparations, the parties should plan on being allocated a total number of hours in which to present their respective cases.



IT IS SO ORDERED this \_\_\_\_ day of \_\_\_\_\_, 2008

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Honorable Sue L. Robinson  
United States District Judge